

The Hirenomics Difference: Full-Time Search

HIRENOMICS LEGAL	TRADITIONAL SEARCH FIRMS
99% closing rate	67% fill rate
Organic research for every search	Sourcing from a database and ads
Proprietary search process that unearths a minimum of 200 new names on every search	Retrieve a list from a previous search
Partner personally executes the search	Sales team wins business and hands off to junior recruiter
Never oversell a role	Sell a job at all costs to close the search
High touch	Transactional
Paid-to-perform model	Motivation drops after 2/3 of fee collected
Recruit until an offer has been accepted	Push existing candidates in order to finish the search