



The Hirenomics Difference: Contract Staffing

HIRENOMICS LEGAL	TRADITIONAL TEMP AGENCY
Partners average nearly 20 years of legal industry experience	Many junior staff with little experience; high turnover
One point of contact who knows you, your firm, and your needs	You are handed off to whoever is available to take your call
Relationship is king	Transactions are king
Budget-based, flexible pricing	Fixed mark-ups
Consultative approach based on industry experience, up-front planning whenever possible	One-dimensional, reactive approach
Proactive recruitment of candidates for planned projects in addition to sourcing from a healthy database of candidates for unanticipated needs	Relying exclusively on a tired database and candidates who “happen to apply”
Meticulous review of skills and culture	Perfunctory review of skills, culture is rarely considered
We say no to a project if we can’t commit the time you deserve	Say yes because they have to “meet their numbers” to support overhead
Partners are personally involved in all placements	Sales person wins business and hands off work to a recruiter