# The Hirenomics Difference: Contract Staffing

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| Hirenomics LEGAL | traditional temp agency |
| Partners average nearly 20 years of legal industry experience | **Many junior staff with little experience; high turnover** |
| One point of contact who knows you, your firm, and your needs | **You are handed off to whoever is available to take your call** |
| Relationship is king | **Transactions are king** |
| Budget-based, flexible pricing | **Fixed mark-ups** |
| Consultative approach based on industry experience, up-front planning whenever possible | **One-dimensional, reactive approach** |
| Proactive recruitment of candidates for planned projects in addition to sourcing from a healthy database of candidates for unanticipated needs | **Relying exclusively on a tired database and candidates who “happen to apply”** |
| Meticulous review of skills and culture | **Perfunctory review of skills, culture is rarely considered** |
| We say no to a project if we can’t commit the time you deserve | **Say yes because they have to “meet their numbers” to support overhead** |
| Partners are personally involved in all placements | **Sales person wins business and hands off work to a recruiter** |

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